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## FEDERAL COMMUNICATIONS COMMISSION VED WASHINGTON, D.C.

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

CCB/CPD 98-12

Comments of Time Warner Communications Holdings Inc.

Time Warner Communications Holdings Inc. ("TWComm"), by its attorneys, hereby files these comments in response to the above-captioned petition.

## DISCUSSION

In its petition, MCI Telecommunications Corporation ("MCI") seeks changes in many aspects of the FCC's interstate access charge regime. TWComm responds herein only to MCI's argument that the Commission should immediately prescribe interstate access rates based on forward-looking costs. As explained below, the Commission should reject this proposal.

In the <u>Access Charge Order</u>, the FCC established the framework for reforming interstate access charges. Most importantly, the Commission revised the interstate access rate structure so that incumbent local exchange carriers ("ILECs") will generally recover the costs of access in the manner in which they incur them. This reform reduces the distortions, such as those in the Commission's tandem switching and tandem-switched transport rates, that have stunted the development of access competition. Thus, services such as tandem switching and tandem-

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switched transport should soon become subject to competition for the first time.

The FCC also adopted a combination market-based/prescriptive approach to lowering access charges. The Commission decided to rely initially on market forces to lower interstate access charges, although it acknowledged that such competition would take time to develop. In the event that competition failed to develop in particular markets, the Commission required incumbent LECs to submit cost studies no later than February 8, 2001 for interstate access services not subject to competition. In the meantime, the rate at which incumbents must lower their interstate access rates per year to reflect productivity gains (the so-called X-Factor) was increased.

In its petition, MCI argues that "the fundamental assumption" on which the FCC adopted its access charge reform rules, the development of access competition from purchasers of unbundles network elements ("UNEs"), "has been invalidated." UNE competition will not develop, MCI asserts, because of a combination of ILEC resistance tactics and the Eighth Circuit's decisions in the <u>lowa Utils</u>. <u>Bd</u>. <u>v</u>. <u>FCC</u> case</u>. Based on this prediction, MCI urges the Commission to abandon its market-based approach and establish access charges based on forward-looking

See Access Charge Reform, CC Docket Nos. 96-262, 94-1, 91-213, 95-72, First Report and Order at ¶ 267 (rel. May 16, 1997) ("Access Charge Order")

See MCI Petition at 5.

costs three years earlier than the Commission had originally proposed reconsideration of its market-based approach.

This request is simply the most recent of MCI's many requests that access charges be based on forward-looking cost. The arguments MCI offers in support of this approach are no more convincing now than when the Commission rejected them less than a year ago.

First, it is too early to tell whether the Eighth Circuit decisions in <u>Iowa Utils</u>. <u>Bd. v. FCC</u> (overturning the FCC's pricing and "pick and choose" rules and holding that ILECs are not required to provide elements on a combined basis even if they are already combined in the ILEC network)<sup>3</sup> will prevent significant UNE entry. It is true that the uncertainty surrounding the terms and conditions under which UNEs will be provided has slowed the introduction of access via UNEs.<sup>4</sup>
However, state regulators are fully capable of devising rules that permit the development of UNE access competition without requiring ILECs to offer existing combinations of UNEs in violation of the Eighth Circuit's rulings. Indeed, this issue should ultimately boil down to the level of so-called "glue"

See 120 F.3d 753 (8th Cir. 1997) (incorporating the original July 18th and the subsequent October 14th decisions).

It is important to note, however, that the Eighth Circuit had stayed the UNE pricing rules adopted by the FCC in the Local Competition First Report and Order long before the FCC adopted the Access Charge Order in May of 1997. See Iowa Utils. Bd. v. FCC, 109 F.3d 418 (8th Cir. 1996). Notwithstanding the fact that it could not count on forward-looking prices for UNEs, the FCC still adopted a market-based approach to lowering interstate access rates.

charges ILECs may impose on requesting carriers seeking to recombine UNEs. MCI has not demonstrated that such charges will prevent UNE-based competition from developing.

Second, in the Access Charge Order, the Commission did not rely exclusively on the availability of UNEs as the basis for the development of access competition. On the contrary, the Commission relied upon the availability of UNEs as well as the entry of facilities-based competitors purchasing cost-based interconnection. Moreover, the logic of the FCC's adoption of a market-based approach to access charge reform demonstrates that the Commission envisioned facilities-based competition as the more important of the two modes of entry for reforming access charges. For example, the central advantage cited by the Commission of market-based approach over prescription was as follows:

Competitive markets are superior mechanisms for protecting consumers by ensuring that goods and services are provided to consumers in the most efficient manner possible and at prices that reflect the cost of production. . . . In addition, using a market-based approach should minimize the potential that regulation will create and maintain distortions in the investment decisions of competitors as they enter local telecommunications markets.

See Access Charge Order at ¶ 262. As the Commission made clear in the Local Competition First Report and Order, interconnection refers to the exchange of traffic between competing local carriers and is distinct from access to UNEs. See Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, First Report and Order, 11 FCC Rcd 15499 at ¶¶ 269-270 (rel. Aug. 8, 1996).

See Access Charge Order at ¶ 263; Id. at ¶ 289 ("Prescribing TSLRIC-based access rates would be the most direct, uniform way of moving those rates to cost. But, precisely because

UNE prices and rate structures are set by regulation and therefore UNE competition will not offer the benefits promised by the FCC's market-based approach. Only facilities-based competition can ensure "that goods and services are provided to consumers in the most efficient manner possible . . . "

Moreover, there is no question that facilities-based access competition is in fact developing. As Chairman Kennard recently stated, the top 10 competitive local exchange carriers have installed switches in 132 cities in 33 states and the District of Columbia. TWComm alone has installed 16 switches. confident that facilities-based competition will develop quickly over the coming years. AT&T's acquisition of Teleport indicates that it too shares this view. MCI's complaint that little access competition has developed in the two years since passage of the Telecom Act of 1996 borders on the frivolous. It has understandably taken new entrants, legally prohibited to enter the local market in many states before 1996, some time to reach interconnection agreements, raise capital, build networks and begin to market their services. Moreover, it has been just ten months since the Commission released the rate structure reforms

of its directness and uniformity, rate regulation can only be, at best, an imperfect substitute for market forces. . . . A market-based approach to rate regulation should produce for consumers of telecommunications services, a better combination of prices, choices, and innovation than can be achieved through rate prescription").

See "Press Statement of Chairman William E. Kennard on the Second Anniversary of the Telecom Act of 1996," January 30, 1998.

that establish the preconditions for efficient competitive entry for many access services that have been previously effectively sheltered from competition (most of the rules became effective only a month and a half ago). It is simply unreasonable to expect broad results at this early stage.

In any case, as the February 2001 deadline for the submission of cost studies demonstrates, the Commission fully expected that its market-based approach "may take several years to drive costs to competitive levels."8 The Commission also recognized that "competition is unlikely to develop at the same rate in different locations, and that some services will be subject to increasing competition more rapidly than others." This is of course consistent with the profit-maximizing incentives of new entrants. New entrants can be expected to serve the most profitable, high-priced customers first. This is because during the initial phase of competition there will be a greater opportunity cost associated with serving less profitable customers. As competition develops for serving the most profitable customers, the margins for serving those customers In due course, the relative profitability of serving diminishes. the lower-priced customers increases and competitors will begin to market services to those customers as well. 10

Access Charge Order at ¶ 45.

<sup>&</sup>lt;sup>9</sup> <u>Id.</u> at ¶ 266.

See id. at ¶ 266 n.349.

Finally, MCI ignores the massive undertaking required by any prescriptive approach to interstate access charges. seemingly endless debate surrounding the selection of forwardlooking cost proxy models in the universal service proceeding demonstrates just how difficult it is to resolve this sort of inquiry. 11 The virtual collocation tariff review process is another cautionary tale. The Commission has spent more than three years in a focused, diligent effort to set prices for virtual collocation services, small compared to interstate access as a whole, and it still has not fully resolved the issue. Prescriptive reform would probably also require separations reform as the incumbents would claim that shortfalls in interstate access revenues must be recovered through higher charges for intrastate services. The states, especially high cost states, would likely resist rebalancing. Finally, the incumbent LECs would undoubtedly find fault with and appeal the ultimate FCC orders, thus further delaying resolution of the Such appeals would be pursued for the same reasons and with the same determination as those challenging the FCC's UNE rules.

Once the Commission has settled on prescriptive rate levels, still more time would be needed to phase-in those rates. As the Commission stated in the <u>Access Charge Order</u>, "[w]ere we to make

The FCC noted somewhat optimistically in the <u>Access Charge</u>
<u>Order</u> that the development of cost proxy models for interstate access could take "a year or more to complete."
<u>See id.</u> at ¶ 45.

such a rate prescription, we would consider phasing in rate reductions of that magnitude over a period of years, in order to avoid the rate shock that would accompany such a great rate reduction at one time."<sup>12</sup>

In sum, the MCI petition offers no basis for reassessing the FCC judgment that market forces should be relied upon as the primary vehicle for lowering interstate access charges. It is simply too early to revisit these issues.

## CONCLUSION

For the reasons described above, the Commission should deny MCI's request in the instant petition for the immediate adoption of access charges based on forward-looking costs.

Respectfully submitted,

Brian Conboy Thomas Jones

WILLKIE FARR & GALLAGHER
Three Lafayette Centre
1155 21st Street, N.W.
Washington, D.C. 20036
(202) 328-8000

ATTORNEYS FOR TIME WARNER COMMUNICATIONS HOLDINGS INC.

March 18, 1998

See id. at ¶ 290.

## CERTIFICATE OF SERVICE

I, Catherine M. DeAngelis, do hereby certify that on this 18th day of March, 1998, copies of the foregoing "Comments of Time Warner Communications Holdings Inc." was hand delivered to the following parties:

Jane Jackson, Chief Competitive Pricing Division Common Carrier Bureau Federal Communications Commission Rm. 518 1919 M Street, N.W. Washington, D.C. 20554 International Transcription Service 1231 20th Street Washington, D.C. 20036

Catherine M. De Angelis